

Microsoft Office Specialist Exam Guide

The MOS 2016 Study Guide for Microsoft Outlook covers Microsoft Outlook 2016, specifically the skills required to pass the Outlook 2016 Microsoft Office Specialist exam. The Microsoft Office Specialist Study Guides provide concise descriptions of the tasks that certification candidates must demonstrate to pass the Microsoft Office Specialist exams, step-by-step procedures for performing those tasks, practice tasks based on the MOS exam approach, sample files for practicing the tasks, and solution files so you can check your work.

MCA Microsoft Office Specialist Study Guide: Excel Associate Exam MO-200 is your roadmap to preparing for taking the MO-200 exam and earning the Excel Associate (Excel and Excel 2019) certification. The following objectives are covered: Manage worksheets and workbooks Manage data cells and ranges Manage tables and table data Perform operations by using formulas and functions Manage charts Major topics include the fundamentals of creating and managing worksheets and workbooks, creating cells and ranges, creating tables, applying formulas and functions, and creating charts and objects. This Study Guide also covers the ability to create and edit a workbook with multiple sheets and use a graphic element to represent data visually. Workbook examples include professional-looking budgets, financial statements, team performance charts, sales invoices, and data entry logs. Readers will also have access to Sybex's superior online test bank, including hundreds of practice questions, flashcards, and a glossary of important terms.

Demonstrate your expertise with Microsoft Office! Designed to help you practice and prepare for the 2013 Access Microsoft Office Specialist (MOS) exam, this all-in-one study guide features: Full, objective-by-objective exam coverage Easy-to-follow procedures and illustrations to review essential skills Hands-on practice tasks to apply what you've learned Includes downloadable practice files Use the in-depth exam prep, practice, and review to help advance your proficiency with Microsoft Office--and earn the credential that proves it!

Demonstrate your expertise with Microsoft Office! Designed to help you practice and prepare for the 2013 Word Microsoft Office Specialist (MOS) exam, this all-in-one study guide features: Full, objective-by-objective exam coverage Easy-to-follow procedures and illustrations to review essential skills Hands-on practice tasks to apply what you've learned Includes downloadable practice files

Demonstrate your expertise with Microsoft Office! Designed to help you practice and prepare for the 2013 PowerPoint Microsoft Office Specialist (MOS) exam, this all-in-one study guide features: Full, objective-by-objective exam coverage Easy-to-follow procedures and illustrations to review essential skills Hands-on practice tasks to apply what you've learned Includes downloadable practice files

A surprisingly simple way for students to master any subject--based on one of the world's most popular online courses and the bestselling book *A Mind for Numbers* and its wildly popular online companion course "Learning How to Learn" have empowered more than two million learners of all ages from around the world to master subjects that they once struggled with. Fans often wish they'd discovered these learning strategies earlier and ask how they can help their kids master these skills as well. Now in this new book for kids and teens, the authors reveal how to make the most of time spent studying. We all have the tools to learn what might not seem to come naturally to us at first--the secret is to understand how the brain works so we can unlock its power. This book explains:

- Why sometimes letting your mind wander is an important part of the learning process
- How to avoid "rut think" in order to think outside the box
- Why having a poor memory can be a good thing
- The value of metaphors in developing understanding
- A simple, yet powerful, way to stop procrastinating

Filled with illustrations, application questions, and exercises, this book makes learning easy and fun.

Demonstrate your expertise with Microsoft Office 365 by earning a MOS certification. This Study Guide is designed to help you prepare for MOS Exam 77-891: Microsoft Office 365, and features: Full objective-by-objective review Easy-to-follow procedures and hands-on tasks Exam-discount offer from Certiport Use the in-depth exam prep, practice, and review to help advance your proficiency with Office 365—and earn the credential that proves it.

The MOS 2019 Study Guide for Microsoft Outlook covers Microsoft Outlook 2019, specifically the skills required to pass the Outlook 2019 Microsoft Office Specialist exam. Demonstrate your expertise with Microsoft Outlook Designed to help you practice and prepare for Microsoft Office Specialist (MOS): Outlook 2019 certification, this official Study Guide delivers: In-depth preparation for each MOS objective Detailed procedures to help build the skills measured by the exam Hands-on tasks to practice what you've learned Practice files and sample solutions About MOS A Microsoft Office Specialist (MOS) certification validates your proficiency with Microsoft Office programs, demonstrating that you can meet globally recognized performance standards. Hands-on experience with the technology is required to successfully pass Microsoft Certification exams.

Presents a guide to preparing for certification exams for four Microsoft Office programs, which includes overviews, step-by-step instructions, and practice projects for each program.

Readers prepare for success with IC3 (Internet and Computing Core Certification) as they master basic requirements for all three IC3 certification exams: Computing Fundamentals, Key Applications, and Living Online. IC3 CERTIFICATION GUIDE USING MICROSOFT WINDOWS 10 & MICROSOFT OFFICE 2016 offers IC3 global training and certification preparation to help users earn globally accepted, validated credentials and prove to employers, customers or higher

education institutions that they have the computer skills to excel in today's digital world. This book emphasizes key knowledge and timely skills to ensure proficiency in using computer technology, ranging from basic hardware and software to operating systems, applications, and the Internet. Comprehensive instruction helps readers advance their careers through computer certifications, such as CompTIA's A+ and similar exams. Rely on this book for the computer and Internet skills needed for success in both employment and higher education. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

This is the eBook of the printed book and may not include any media, website access codes, or print supplements that may come packaged with the bound book. Advance your everyday proficiency with Excel 2016. And earn the credential that proves it! Demonstrate your expertise with Microsoft Excel! Designed to help you practice and prepare for Microsoft Office Specialist (MOS): Excel 2016 Core certification, this official Study Guide delivers: In-depth preparation for each MOS objective Detailed procedures to help build the skills measured by the exam Hands-on tasks to practice what you've learned Practice files and sample solutions Sharpen the skills measured by these objectives: Create and manage worksheets and workbooks Manage data cells and ranges Create tables Perform operations with formulas and functions Create charts and objects About MOS A Microsoft Office Specialist (MOS) certification validates your proficiency with Microsoft Office programs, demonstrating that you can meet globally recognized performance standards. Hands-on experience with the technology is required to successfully pass Microsoft Certification exams.

Advance your expert skills in Word 2016. And earn the credential that proves it!! Demonstrate your expertise with Microsoft Word! Designed to help you practice and prepare for Microsoft Office Specialist (MOS): Word 2016 Expert certification, this official Study Guide delivers: In-depth exam prep for each MOS objective Detailed procedures to help build the skills measured by the exam Hands-on tasks to apply what you've learned Practice and review questions Ready-made practice files with solutions Sharpen the skills measured by these MOS objectives: Manage Document Options and Settings Design Advanced Documents Create Advanced References Create Custom Word Elements

Demonstrate your expertise with Microsoft Office! Designed to help you practice and prepare for the 2013 Excel Expert Microsoft Office Specialist (MOS) exams, this all-in-one study guide features: Full, objective-by-objective exam coverage Easy-to-follow procedures and illustrations to review essential skills Includes downloadable practice files

Demonstrate your expertise with Microsoft Office! Designed to help you practice and prepare for the 2013 Excel Microsoft Office Specialist (MOS) exam, this all-in-one study guide features: Full, objective-by-objective exam coverage Easy-to-follow procedures and illustrations to review essential skills Hands-on practice tasks to apply what you've learned Includes downloadable practice files

• Explains everything current Excel users need to know about the exam process • Covers the five main categories of the exam • Includes practice exam software, videos and flashcards • Reviews the Excel user interface and terminology

Internationally recognized, certification in Microsoft Excel can open up a world of benefits to you, and Microsoft Office Specialist Excel Associate 365/2019 Exam Preparation includes everything you need to prepare for the exam. Designed for those already familiar with Excel, this book provides detailed information about how and where to take the exam and exactly what to expect. Each chapter is built on one of the five exam topics. Ample study material is provided, including practice exam software and video tutorials for every outcome in the book. The author will guide you like a personal Excel coach, helping you to boost your knowledge, pinpoint skills you need to work on, and gain the confidence to be able to pass the exam. Why certification is important Microsoft Excel Certification is an easily verifiable way to showcase your willingness to learn new skills and software, and it provides a myriad of other benefits as well. Not only can certification enhance your Excel skills, it can help you get hired, boost academic performance, prepare for the demands of a job, open doors to career opportunities, and be more productive and confident working on projects at school, home, or work. Microsoft Office Specialist Excel Associate certification is the first step to prove your skill level and open doors to career opportunities.

Outline of the book This book leads you through the exam process from beginning to end. The first chapter includes the exact steps to take to register for the exam and find an exam center, tips on using your time wisely during the exam, and an overview of Excel's user interface and important terminology. The next five chapters thoroughly cover the main topics in the Microsoft Office Specialist Excel Associate exam: Manage Worksheets and Workbooks, Manage Data Cells and Ranges, Manage Tables and Table Data, Perform Operations by using Formulas and Functions, and Manage Charts. Short video tutorials are included for every single outcome in the book, 70 in all, for when you need extra help or learn best by observation. Excel practice exam software included Unlike any other Excel exam manual available, this book includes Excel practice exam software. The final chapter focuses on the practice exam, which closely mimics the format of the real exam. Custom-built and specially designed by SDC Publications, the practice exam can be taken multiple times so you are comfortable with the test software, how to mark and return to questions, question format, live in-application steps, and how the results are presented. Study materials for all learning styles • Custom-made Practice Exam Software • 70 short narrated video tutorials for every outcome in the book • 70 Flashcards • Exam Day Study Guide

About the author Daniel John Stine AIA, CSI, CDT, is a registered architect with over twenty years of experience in the field of architecture. Throughout these years of professional practice, Stine has leveraged many of the Microsoft Office products to organize and manage complex projects. In addition to Microsoft Office certification study guides, Stine has written multiple books on architectural design software, all written using Microsoft Word and published by SDC

Publications.

This is the eBook of the printed book and may not include any media, website access codes, or print supplements that may come packaged with the bound book. Advance your everyday proficiency with PowerPoint 2016. And earn the credential that proves it! Demonstrate your expertise with Microsoft PowerPoint! Designed to help you practice and prepare for Microsoft Office Specialist (MOS): PowerPoint 2016 certification, this official Study Guide delivers: In-depth preparation for each MOS objective Detailed procedures to help build the skills measured by the exam Hands-on tasks to practice what you've learned Practice files and sample solutions Sharpen the skills measured by these objectives: Create and manage presentations Insert and format text, shapes, and images Insert tables, charts, SmartArt, and media Apply transitions and animations Manage multiple presentations About MOS A Microsoft Office Specialist (MOS) certification validates your proficiency with Microsoft Office programs, demonstrating that you can meet globally recognized performance standards. Hands-on experience with the technology is required to successfully pass Microsoft Certification exams.

Advance your expert-level proficiency with Excel. And earn the credential that proves it! Demonstrate your expert-level competency with Microsoft Excel! Designed to help you practice and prepare for Microsoft Office Specialist: Microsoft Excel Expert (Excel and Excel 2019) certification, this official Study Guide delivers: In-depth preparation for each MOS objective Detailed procedures to help build the skills measured by the exam Hands-on tasks to practice what you've learned Ready-made practice files Sharpen the skills measured by these objectives: Manage Workbook Options and Settings Manage and Format Data Create Advanced Formulas and Macros Manage Advanced Charts and Tables About the MOS: Expert Certification A Microsoft Office Specialist (MOS): Expert certification validates your hands-on experience and competency with an Office product at an expert level. It demonstrates that you can apply the product's principal features at an advanced level, can complete expert tasks independently, and are ready to enter the job market. See full details at: microsoft.com/learn Practice Files Available at: MicrosoftPressStore.com/MOSExcelExpert201/downloads

MCA Microsoft® Office Specialist (Office 365 and Office 2019) STUDY GUIDE Your complete guide to preparing for the Microsoft Office Specialist Excel exam The MCA Microsoft Office Specialist (Office 365 and Office 2019) Study Guide: Excel Associate Exam MO-200 is your one-stop resource for preparing you to earn the Excel Associate certification. The exam measures your competencies in the fundamentals of Excel. This guide starts you off with an assessment test to measure what you already know and what you still need to learn. Then you move into professional scenarios and examples, practical exercises, and challenging chapter review questions. Finally, you can reinforce and retain what

you've learned with the Sybex online learning environment and test bank. Get prepared for the Excel Associate Exam with Sybex. Coverage of 100% of all exam objectives in this Study Guide means you'll be ready to: Create and manage worksheets and workbooks Apply formulas and functions Populate tables with data Create and edit a workbook with multiple sheets Add a graphic element to represent data visually Interactive learning environment Take your exam prep to the next level with Sybex's superior interactive online study tools. To access our learning environment, simply visit www.wiley.com/go/sybextestprep, register your book to receive your unique PIN, and instantly gain one year of FREE access after activation to: Interactive test bank with a practice exam to help you identify areas where further review is needed. Get more than 90% of the answers correct, and you're ready to take the certification exam. 100 electronic flashcards to reinforce learning and last-minute prep before the exam. Comprehensive glossary in PDF format gives you instant access to the key terms so you are fully prepared.

This is the eBook of the printed book and may not include any media, website access codes, or print supplements that may come packaged with the bound book. Advance your everyday proficiency with Word 2016 and earn the credential that proves it! Demonstrate your expertise with Microsoft Word! Designed to help you practice and prepare for Microsoft Office Specialist (MOS): Word 2016 Core certification, this official Study Guide delivers:

- In-depth preparation for each MOS objective
- Detailed procedures to help build the skills measured by the exam
- Hands-on tasks to practice what you've learned
- Practice files and sample solutions

Sharpen the skills measured by these objectives:

- Create and manage documents
- Format text, paragraphs, and sections
- Create tables and lists
- Create and manage references
- Insert and format graphic elements

About MOS A Microsoft Office Specialist (MOS) certification validates your proficiency with Microsoft Office programs, demonstrating that you can meet globally recognized performance standards. Hands-on experience with the technology is required to successfully pass Microsoft Certification exams.

MCA Microsoft Office Specialist Study Guide: PowerPoint Associate Exam MO-300 is your roadmap to preparing for taking the MO-300 exam and earning the PowerPoint Associate (PowerPoint and PowerPoint 2019) certification. The following objectives are covered: Manage presentations Manage slides Insert and format text, shapes, and images Insert tables, charts, smartArt, 3D models, and media Apply transitions and animations Major topics include creating, editing, and enhancing presentations and slideshows, including the ability to create and manage presentations, insert and format shapes and slides, create slide content, apply transitions and animations, and manage multiple presentations. This Study Guide also covers creating professional-grade sales presentations, employee training, instructional materials, and kiosk slideshows. Readers will also have access to Sybex's superior online test bank, including hundreds of practice questions, flashcards, and a glossary of important terms.

Advance your proficiency with Word. And earn the credential that proves it! Demonstrate your expertise with Microsoft Word! Designed to help you practice and prepare for Microsoft Office Specialist: Word Associate (Word and Word 2019) certification, this

official Study Guide delivers:

- In-depth preparation for each MOS objective
- Detailed procedures to help build the skills measured by the exam
- Hands-on tasks to practice what you've learned
- Ready-made practice files Sharpen the skills measured by these objectives:

- Manage Documents
- Insert and Format Text, Paragraphs, and Sections
- Manage Tables and Lists
- Create and Manage References
- Insert and Format Graphic Elements

EXAM MO-100 About the MOS: Associate Certification A Microsoft Office Specialist (MOS): Associate certification validates your hands-on competency in the correct application of the principal features of an Office product. It demonstrates that you can apply these features to complete associate-level tasks independently and are ready to enter the job market. See full details at: microsoft.com/learn Practice Files Available at: MicrosoftPressStore.com/MOSWord100/Downloads

Students who are beginning studies in technology need a strong foundation in the basics before moving on to more advanced technology courses and certification programs. The Microsoft Technology Associate (MTA) is a new and innovative certification track designed to provide a pathway for future success in technology courses and careers. The MTA program curriculum helps instructors teach and validate fundamental technology concepts and provides students with a foundation for their careers as well as the confidence they need to succeed in advanced studies. Through the use of MOAC MTA titles you can help ensure your students future success in and out of the classroom. Vital fundamentals of security are included such as understanding security layers, authentication, authorization, and accounting. They will also become familiar with security policies, network security and protecting the Server and Client.

Learn the realities of being a Microsoft Office Specialist and efficiently prepare for the Word Associate MO-100 Exam with a single, comprehensive study guide MCA Microsoft Office Specialist Study Guide: Word Associate Exam MO-100 comprehensively prepares you for the MO-100 Exam. Accomplished and experienced author Eric Butow provides readers with a one-stop resource for learning the job responsibilities of a Microsoft Office Specialist and succeeding on the MO-100 Exam. The study guide is written in a straightforward and practical style which, when combined with the companion online Sybex resources, allows you to learn efficiently and effectively. The online resources include hundreds of practice questions, flashcards, and a glossary of key terms. In addition to preparing you for the realities of the Microsoft Office Specialist job role, this study guide covers all the subjects necessary to do well on the certifying exam, including: Managing documents Inserting and formatting text, paragraphs, and sections Managing tables and lists Creating and managing references Inserting and formatting graphics Managing document collaboration Perfect for anyone seeking to begin a new career as a Microsoft Office Specialist, or simply wondering what the job entails, the Study Guide also belongs on the bookshelf of currently practicing professionals who want to brush up on the fundamentals of their role.

This Microsoft Excel 2013, Exam 77-420 book is the only Microsoft Official Academic Course (MOAC) textbook. This series includes a complete classroom instructional program. This Excel 2013 text is mapped to the Excel 2013 certification exam objectives and is designed to re-enforce workforce skills. With this book students learn to create and edit professional-looking

spreadsheets for a variety of purposes and situations. It also covers such skills as charting, creating analytical, financial reports, data entry, developing budgets, formatting numerical (financial, statistical, etc.) reports, creating forms, graphing, processing data, reporting, technical support, trending and much more. The Microsoft Official Academic Course (MOAC) Office series also offers OfficeGrader. This valuable tool corrects your students tasked-based assignments. Students work on real-world problems like the ones they will encounter in the workforce ensuring they are ready for real professional challenges. OfficeGrader allows for efficient and consistent grading saving time for other important teaching activities. Grading is easier than ever allowing faster assignment turnaround to students. Excel 2013 certification can help students with classwork and differentiate job hunters in today's competitive job market. Students who have earned certification can broaden their employment opportunities in such fields as accounting, office administration, consulting, as executives and managers, help desk personnel, instructors/trainers, program/project managers, and sales careers.

A tutorial to the electronic spreadsheet program prepares students for the Microsoft performance-based certification test Advance your expert skills in Word 2019. And earn the credential that proves it! Demonstrate your expertise with Microsoft Word! Designed to help you practice and prepare for Microsoft Office Specialist (MOS): Word 2019 Expert certification, this official Study Guide delivers:

- In-depth exam prep for each MOS objective
- Detailed procedures to help build the skills measured by the exam
- Hands-on tasks to apply what you've learned
- Practice and review questions
- Ready-made practice files
- Solution files for the practice tasks

Sharpen the skills measured by these MOS objectives:

- Manage document options and settings
- Design advanced documents
- Create advanced references
- Create custom word elements
- Use advanced editing and formatting features

About MOS

A Microsoft Office Specialist (MOS) certification validates your proficiency with Microsoft Office programs, demonstrating that you can meet globally recognized performance standards. Hands-on experience with the technology is required to successfully pass Microsoft Certification exams.

"The most influential thinker, in my life, has been the psychologist Richard Nisbett. He basically gave me my view of the world."
-Malcolm Gladwell, New York Times Book Review

Scientific and philosophical concepts can change the way we solve problems by helping us to think more effectively about our behavior and our world. Surprisingly, despite their utility, many of these tools remain unknown to most of us. In *Mindware*, the world-renowned psychologist Richard E. Nisbett presents these ideas in clear and accessible detail. Nisbett has made a distinguished career of studying and teaching such powerful problem-solving concepts as the law of large numbers, statistical regression, cost-benefit analysis, sunk costs and opportunity costs, and causation and correlation, probing the best methods for teaching others how to use them effectively in their daily lives. In this groundbreaking book, Nisbett shows us how to frame common problems in such a way that these scientific and statistical principles can be applied to them. The result is an enlightening and practical guide to the most essential tools of reasoning ever developed—tools that can easily be used to make better professional, business, and personal decisions.

Prepare for Microsoft Exam 70-761—and help demonstrate your real-world mastery of SQL Server 2016 Transact-SQL data

management, queries, and database programming. Designed for experienced IT professionals ready to advance their status, Exam Ref focuses on the critical-thinking and decision-making acumen needed for success at the MCSA level. Focus on the expertise measured by these objectives:

- Filter, sort, join, aggregate, and modify data
- Use subqueries, table expressions, grouping sets, and pivoting
- Query temporal and non-relational data, and output XML or JSON
- Create views, user-defined functions, and stored procedures
- Implement error handling, transactions, data types, and nulls

This Microsoft Exam Ref:

- Organizes its coverage by exam objectives
- Features strategic, what-if scenarios to challenge you
- Assumes you have experience working with SQL Server as a database administrator, system engineer, or developer
- Includes downloadable sample database and code for SQL Server 2016 SP1 (or later) and Azure SQL Database

Querying Data with Transact-SQL About the Exam Exam 70-761 focuses on the skills and knowledge necessary to manage and query data and to program databases with Transact-SQL in SQL Server 2016. About Microsoft Certification Passing this exam earns you credit toward a Microsoft Certified Solutions Associate (MCSA) certification that demonstrates your mastery of essential skills for building and implementing on-premises and cloud-based databases across organizations. Exam 70-762 (Developing SQL Databases) is also required for MCSA: SQL 2016 Database Development certification. See full details at: microsoft.com/learning

This study guide helps readers prepare for the Microsoft Office Specialist Access 2016 certification.

Advance your everyday proficiency with Access 2019. And earn the credential that proves it! Demonstrate your expertise with Microsoft Access! Designed to help you practice and prepare for Microsoft Office Specialist (MOS): Access 2019 certification, this official Study Guide delivers:

- In-depth preparation for each MOS objective
- Detailed procedures to help build the skills measured by the exam
- Hands-on tasks to practice what you've learned
- Practice files and sample solutions
- Sharpen the skills measured by these objectives: Create and manage databases Build tables Create queries Create forms Create reports

About MOS A Microsoft Office Specialist (MOS) certification validates your proficiency with Microsoft Office programs, demonstrating that you can meet globally recognized performance standards. Hands-on experience with the technology is required to successfully pass Microsoft Certification exams.

Combining two books in one, Microsoft Word Introduction and Certification Study Guide serves as a training guide for Microsoft Word and a study guide for the Word Certification Exam. Students, professionals, beginners and more experienced users alike can all benefit from this manual. Learn how to create well-formatted, high-quality documents by following along with chapters that focus on six exam topics. These topics closely follow what is needed to ace the exam but also provide comprehensive information for everyday Word users. Careful descriptions and helpful tips for when and how to use important features are provided. Images and screenshots make the steps easy to follow and remember. Each topic starts out with the basics and builds to more complicated steps. Those taking the exam will find practical tips on how to locate a testing center, register for the exam, and get the best score possible, along with study materials including practice exam software and video tutorials for every outcome in the book. Whatever your reason for studying Word, this manual will develop your skills, bolster gaps in your knowledge, and give you

the confidence to get certified. Why certification is important Microsoft Word Certification is an easily verifiable way to showcase your willingness to learn new skills and software, and it provides a myriad of other benefits as well. Not only can certification enhance your Word skills, it can help you get hired, boost academic performance, prepare for the demands of a job, open doors to career opportunities, and be more productive and confident working on projects at school, home, or work. Microsoft Word (Microsoft 365 Apps and Office 2019) certification is the first step to prove your skill level and open doors to career opportunities. Outline of the book The dual nature of this book helps you build a strong foundation in Word and prepares you for the exam. The first chapter gets you started right away opening Word and learning about the user interface and important terminology. For those interested in taking the exam, it includes how to register for the exam and find an exam center, tips on using your time wisely during the exam, and information on scores and retaking the exam. The next six chapters cover all of the topics you need to become proficient in Word and coincide with the objective domain categories in the Microsoft Word Certification Exam: Manage Documents; Insert and Format Text, Paragraphs, and Sections; Manage Tables and Lists; Create and Manage References; Insert and Format Graphic Elements; and Manage Document Collaboration. Short video tutorials are included for every single outcome in the book, 95 in all, for when you need extra help or learn best by observation. Word practice exam software included Unlike any other Word exam manual available, this book includes Word practice exam software. The final chapter focuses on the practice exam software, which closely mimics the format of the real exam. Custom-built and specially designed by SDC Publications, this practice exam software can be taken multiple times so you are comfortable with the real test software, how to mark and return to questions, question format, live in-application steps, and how the results are presented. Study materials for all learning styles • Custom-made Practice Exam Software • 95 short narrated video tutorials for every outcome in the book • End-of-chapter self-exam and review questions • 75 Flashcards • Exam Day Study Guide About the author Daniel John Stine AIA, CSI, CDT, is a registered architect with over twenty years of experience in the field of architecture. Throughout these years of professional practice, Stine has leveraged many of the Microsoft Office products to organize and manage complex projects. In addition to Microsoft Office certification study guides, Stine has written multiple books on architectural design software, all written using Microsoft Word and published by SDC Publications

MOS 2016 Study Guide for Microsoft Excel Microsoft Press

Validate your expertise and get the attention of employers with Microsoft Office Specialist certification. This comprehensive guide is what you need to prepare for certification in Excel 2003, both the Specialist and Expert levels. Carefully planned by a seasoned Microsoft Office Specialist instructor, this invaluable study guide uses real-world scenarios to teach the full range of Excel 2003 skills you need-not only to prepare for the certification exams, but also to increase your ability and productivity in the workplace. Covering twenty-four Specialist exam objectives and thirty-three Expert exam objectives, the book progresses through the functions and features of Excel software. Even entry-level Excel users can rapidly build their skills. Excel 2003 Specialist Certification Skill Sets * Creating Data and Content * Analyzing Data * Formatting Data and Content * Collaborating * Managing

Workbooks Excel 2003 Expert Certification Skill Sets * Organizing and Analyzing Data * Formatting Data and Content * Collaborating * Managing Data and Workbooks * Customizing Excel Plus, you'll find additional career preparation tools, including: * Solutions for real-world scenarios * Structured learning for quick productivity * Full glossary of terms Go to www.sybex.com/go/mosexcel2003 for downloadable sample files from the exercises in the book. Practice what you've learned on your own. Visit www.sybex.com for all of your professional certification needs.

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MOS exam approach, sample files for practicing the tasks, and solution files so you can check your work.

We all negotiate on a daily basis. We negotiate with our spouses, children, parents, and friends. We negotiate when we rent an apartment, buy a car, purchase a house, and apply for a job. Your ability to negotiate might even be the most important factor in your career advancement. Negotiation is also the key to business success. No organization can survive without contracts that produce profits. At a strategic level, businesses are concerned with value creation and achieving competitive advantage. But the success of high-level business strategies depends on contracts made with suppliers, customers, and other stakeholders. Contracting capability—the ability to negotiate and perform successful contracts—is the most important function in any organization. This book is designed to help you achieve success in your personal negotiations and in your business transactions. The book is unique in two ways. First, the book not only covers negotiation concepts, but also provides practical actions you can take in future negotiations. This includes a Negotiation Planning Checklist and a completed example of the checklist for your use in future negotiations. The book also includes (1) a tool you can use to assess your negotiation style; (2) examples of “decision trees,” which are useful in calculating your alternatives if your negotiation is unsuccessful; (3) a three-part strategy for increasing your power during negotiations; (4) a practical plan for analyzing your negotiations based on your reservation price, stretch goal, most-likely target, and zone of potential agreement; (5) clear guidelines on ethical standards that apply to negotiations; (6) factors to consider when deciding whether you should negotiate through an agent; (7) psychological tools you can use in negotiations—and traps to avoid when the other side uses them; (8) key elements of contract law that arise during negotiations; and (9) a checklist of factors to use when you evaluate your performance as a negotiator. Second, the book is unique in its holistic approach to the negotiation process. Other books often focus narrowly either on negotiation or on contract law. Furthermore, the books on negotiation tend to focus on what happens at the bargaining table without addressing the performance of an agreement. These books make the mistaken assumption that success is determined by evaluating the negotiation rather than evaluating performance of the agreement. Similarly, the books on contract law tend to focus on the legal requirements for a contract to be valid, thus giving short shrift to the negotiation process that precedes the contract and to the performance that follows. In the real world, the contracting process is not divided into independent phases. What happens during a negotiation has a profound impact on the contract and on the performance that follows. The contract’s legal content should reflect the realities of what happened at the bargaining table and the performance that is to follow. This book, in contrast to others, covers the entire negotiation process in chronological order beginning with your decision to negotiate and continuing through the evaluation of your performance as a negotiator. A business executive in one of the negotiation seminars the author teaches as a University of Michigan professor

summarized negotiation as follows: “Life is negotiation!” No one ever stated it better. As a mother with young children and as a company leader, the executive realized that negotiations are pervasive in our personal and business lives. With its emphasis on practical action, and with its chronological, holistic approach, this book provides a roadmap you can use when navigating through your life as a negotiator.

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