

Rich Dads Advisors Real Estate Riches

An all-time bestseller, Dolf de Roos's classic Real Estate Riches shows you how to find great deals and make great profits in the real estate market. You'll learn why real estate is such a reliable moneymaker and how to achieve the biggest return possible on your investment. Full of time-honored wisdom, proven tactics, and quick-and-easy tips, this book shows you how to find the best properties with the most potential, analyze deals, negotiate and submit offers, effectively manage properties, and dramatically increase the value of your real estate without spending much money. If you want to be your own boss and quit the nine-to-five life, Real Estate Riches shows you how.

By knowing the five basic breeds of people—the Pit Bull, the Golden Retriever, the Poodle, the Chihuahua, & the Basset Hound—readers will have the necessary insight to improve their business & selling savvy. SalesDogs will: * Introduce Five Breeds of SalesDogs! * Reveal the five simple but critical revenue-generating skills to generate endless streams of qualified buyers & life-long sales * Teach you how to identify your "breed" & play to your own strengths * Give you the steps to inspire & direct any group of sales people into a charging pack of blue-ribbon SalesDogs * Show you how to reduce your sales effort, increasing your sales results * Teach you how to radically change your attitude in thirty seconds or less so you can direct your financial results.

Buying and Selling a Business reveals key strategies used to sell and acquire business investments. Garrett Sutton, Esq. is a best selling author of numerous law for the layman books, and he guides the reader clearly through all of the obstacles to be faced before completing a winning transaction. "Buying and Selling a Business" uses real life stories to illustrate how to prepare your business for sale, analyze acquisition candidates and assemble the right team of experts. The book also clearly identifies how to understand the tax issues of a business sale, how to use confidentiality agreements to your benefit and how to negotiate your way to a positive result. Robert Kiyosaki, the best selling author of Rich Dad/Poor Dad has this to say about Buying and Selling a Business, "Garrett Sutton's information is priceless for anyone who wants to increase his or her knowledge of the often secret world of the rich, what the rich invest in, and some of the reasons why the rich get richer." Buying and Selling a Business is a timely business book for our times.

Rich Dad Said, "Business and investing are team sports." -Robert T. Kiyosaki, Author of the New York Times bestseller Rich Dad Poor Dad and the Rich Dad™ series "Robert's rich dad said, 'The first step to raising money is a great business plan! It needs to be a page-turner that hooks and holds potential investors' attention by selling them on the potential return on their investment, how quickly they'll get their initial investment back, and what the exit strategy is.' The ABC's of Writing Winning Business Plans reveals the strategies for preparing winning plans for both business and real estate ventures. Clearly written and featuring real life illustrative stories, The ABC's of Writing Winning Business Plans provides the necessary information to prepare a winning plan." -Garrett Sutton, Esq. Rich Dad's Advisor and author of the bestseller Own Your Own Corporation. The ABC's of Writing Winning Business Plans illustrates how to: * Focus your vision for the business * Format your plan to impress * Use your business plan as a tool * Deal with competition * Attract the funding you need * Identify strengths and weaknesses * Draft a plan for real estate * Understand your financials.

Want to get rich through real estate? Then you need The ABC's of Real Estate Investing. It's the definitive guide that will teach you how to find property, evaluate its worth, negotiate the deal and make money in the process. There are no 'get rich quick' tricks on these pages, just proven methods that deliver bottom-line profits and increased property values. -Ken McElroy, Real Estate Investor, Property Management Expert, Business Owner, and Author The ABC's of Real Estate Investing will: * Achieve wealth and cash flow through real estate * Overcome the myths that are holding you back * Find property with real profit potential * Evaluate a property and set your own purchase price * Negotiate the deal based on the numbers * Discover hidden profits in the properties you buy or own * Increase your income through proven property management techniques.

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The must-read summary of Robert Kiyosaki's book: "The Real Book of Real Estate: Real Experts, Real Stories, Real Life". This complete summary of the ideas from Robert Kiyosaki's book "The Real Book of Real Estate" shows that the best way of learning the ins and outs of real estate investment is to observe the experts. In his book, the author provides the real estate tips and techniques taken from the best in the business to help you see how great an investment in real estate can be. If you follow the advice, you will know how to make the right investment and how to incorporate real estate into your long-term financial strategy. Added-value of this summary: • Save time • Understand the key concepts • Expand your investment know-how To learn more, read "The Real Book of Real Estate" to find out why you should start investing in real estate today!

So you've made your real estate investment, now the question is: How are you going to make it successful? Maximize its potential? Make it grow? One word: management. Hundreds of thousands know bestselling author Ken McElroy as a real estate investment tycoon. In his new book, he reveals the key to his success, exceptional property management, and teaches you its most important principles, showing you how to fundamentally succeed where others fail. THE ABC'S OF PROPERTY MANAGEMENT tells readers: How to decide when to manage your property and when to hire someone to do it How to implement the right systems and structures for your investment How to manage and maximize cash flow What to expect: a month in the life of an owner-manager How to find the right property manager (and avoid the wrong ones) How to assemble a superior management team.

Return to Orchard Canyon... a Business Novel... Unlike any other business book, Return to Orchard Canyon will get you thinking—and working—toward a future you once thought was just a pipe dream. This is the story of David Reynolds, his father Ron, and his daughter Meghan. Through these unlikely teachers you'll discover a path to understanding the plight of modern-day life. A life you yourself may be living and questioning... So many people are feeling trapped and uncertain as their life unfolds. How exactly did your dreams pass you by? No matter who you are—how old you are or where you are in life—you can find that place of youthful energy and excitement again. It starts by returning to your own Orchard Canyon. Sometimes the best thing you can do in business and in life is to reinvent yourself. To go forward and embrace something new. Or... return to an earlier time and capture a dream that has eluded you. Sometimes that truth comes to you against your will. From unusual sources. When you least expect it. Destiny happens with or without your consent. Journey with us to Orchard Canyon, a real place tucked between the red rocks of Sedona, Arizona and the picturesque Oak Creek. Once there, you may discover

that what was old is new and what you thought was impossible in your life can really happen. If you let it. Return to Orchard Canyon is a story that vividly captures the real feelings too many people have today. A sense of working for a paycheck, giving up their lives to make a living, and throwing any dreams they may have had aside as impractical, impossible. A trade-off... for survival. Return to Orchard Canyon dispels the myth that living means sacrificing and replaces it with the reality that our nation was built on the backs of dreamers who took risks. Why not you? Why not today? Why not return to your own Orchard Canyon. Inspiring and actionable, this book will show you the way.

If you're interested in real estate investing, you may have noticed the lack of coverage it gets in mainstream financial media, while stocks, bonds, and mutual funds are consistently touted as the safest and most profitable ways to invest. According to real estate guru Ken McElroy, that's because financial publications, tv and radio programs make the bulk of their money from advertising paid for by the very companies who provide such mainstream financial services. On the other hand, real estate investment is something you can do on your own--without a large amount of money up front. Picking up where he left off in the bestselling ABC's of Real Estate Investing, McElroy reveals the next essential lessons and information that no serious investor can afford to miss. Building on the foundation of real estate investment 101, McElroy tells readers: How to think--and operate--like a real estate mogul How to identify and close expert deals Why multifamily housing is the best real estate investment out there How to surround yourself with a team that will help maximize your money How to avoid paying thousands in taxes by structuring property sales wisely Important projections about the future of real estate investment The book begins by addressing many of the challenges stock market investors face today and the various ways many investors use the stock market to achieve their goals. A valuable discussion of where paper assets fit (and do not fit) in the context of Rich Dad principles and its place among the other assets classes such as real estate business and commodities. The bulk of the book educates investors on "Andy's 4 pillars of stock market income" and effectively simplifies the four concepts to help investors begin to harness their power. The book concludes with ideas for an individual action plan suited to the goals of the reader

To win in business requires a winning business plan. To write a winning business plan requires reading Garrett Sutton's dynamic book on the topic. Writing Winning Business Plans provides the insights and the direction on how to do it well and do it right. Rich Dad/Poor Dad author Robert Kiyosaki says, "The first step in business is a great business plan. It must be a page turner that hooks and holds a potential investor. Garrett Sutton's Writing Winning Business Plans is THE book for key strategies on preparing winning plans for both business and real estate ventures. Crisply written and featuring real life illustrative stories, Writing Winning Business Plans discusses all the key elements for a successful plan. Topics include focusing your business vision, understanding your financials and analyzing your competition. Also covered are how to really use your business plan as a tool and how to attract funding for your new or existing businesses. As business plan competitions become more popular around the world Writing Winning Business Plans also discusses how to enter and how to win these ever more lucrative contests. In addition, how to quickly interest a potential investor, also known as the elevator pitch, is explained. And, as opportunities arise around the world, how to present your plan in various countries is explored. Writing Winning Business Plans is the complete compendium for this essential business rite of passage – preparing a winning plan.

OWN YOUR OWN CORPORATION reveals the legal secrets and strategies that the rich have used for generations to run their businesses and protect their assets. Written in a clear and easily understandable style, and now completely revised and updated to reflect important changes in rules and regulations, OWN YOUR OWN CORPORATION provides the necessary knowledge to save thousands of dollars in taxes and protect your family assets from the attacks of creditors. OWN YOUR OWN CORPORATION illustrates how to: Select the best entity for your own personal strategy Maximize the incredible benefits of corporations for asset protection and tax savings Raise money for your new venture Use employment agreements for your benefit Easily prepare and maintain corporate records

"This book is not just a bargain, it's a steal. It's filled with practical, workable advice for anyone wanting to build wealth."—Mike Summey, co-author of the bestselling The Weekend Millionaire's Secrets to Investing in Real Estate Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. The Millionaire Real Estate Investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life-changing freedom it delivers. This book--in straightforward, no nonsense, easy-to-read style--reveals their proven strategies. The Millionaire Real Estate Investor is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all--real estate. You'll learn: Myths about money and investing that hold people back and how to develop the mindset of a millionaire investor How to develop sound criteria for identifying great real estate investment opportunities How to zero in on the key terms of any transaction and achieve the best possible deals How to develop the "dream team" that will help you build your millionaire investment business Proven models and strategies millionaire investors use to track their net worth, understand their finances, build their network, lead generate for properties and acquire them The Millionaire Real Estate Investor is about you and your money. It's about your financial potential. It's about discovering the millionaire investor in you.

Why cutting up your credit cards won't make you rich A popular TV personality often says, "Take out your credit cards and cut them into pieces." While that is sound advice for people who are not financially responsible, it is inadequate advice for anyone who wants to become rich or financially free. In other words, just cutting up your credit cards will not make you rich. What does make you rich is financial education...unfortunately a type of education we do not receive in school. If a person has a solid financial education, they would know that there are two kinds of debt...good debt and bad debt. A person with a sound financial education would know how to use good debt to make them richer faster...much faster than a person who only saves money and has no debt. Rich Dad's Guide to Becoming Rich * Are you in credit card debt? * Is job security dead? * Is your

financial security threatened? * Is a high-paying job the answer? * Is your money working for you? * Do you have good debt or bad debt? We all need more financial education. We need to know how to have our money work hard for us so we don't have to spend our lives working for money. That is why we need more sophisticated financial education...not oversimplified and childish financial tips such as cut up your credit cards or save more money. If you are ready to increase your financial education and enjoy your credit cards, then this book is for you.

The Loopholes of Real Estate reveals the tax and legal strategies used by the rich for generations to acquire and benefit from real estate investments. Clearly written, The Loopholes of Real Estate shows you how to open tax loopholes for your benefit and close legal loopholes for your protection.

Although we have been successful in our careers, they have not turned out quite as we expected. We both have changed positions several times-for all the right reasons-but there are no pension plans vesting on our behalf. Our retirement funds are growing only through our individual contributions. Michael and I have a wonderful marriage with three great children. As I write this, two are in college and one is just beginning high school. We have spent a fortune making sure our children have received the best education available. One day in 1996, one of my children came home disillusioned with school. He was bored and tired of studying. "Why should I put time into studying subjects I will never use in real life?" he protested. Without thinking, I responded, "Because if you don't get good grades, you won't get into college." "Regardless of whether I go to college," he replied, "I'm going to be rich."

Reveals how to actually speed up and maximize the return on investments to achieve total financial independence.

When the generation known as 'Baby Boomers' begin to retire and cash in on their plans, there's a chance that this drain on reserves could cause a major devaluation in people's savings. This book offers a plan to help you prepare for the worst, offering alternative investments.

A step-by-step guide to estate planning disseminates information in a comprehensive format and covers such topics as how and when to use wills, preparing living trusts, and protecting one's family. Original.

Rich Dad Said, "Business and investing are team sports."--Robert T. Kiyosaki, Author of the New York Times bestseller Rich Dad Poor Dad and the Rich Dad™ series "Robert's rich dad said, 'The first step to raising money is a great business plan! It needs to be a page-turner that hooks and holds potential investors' attention by selling them on the potential return on their investment, how quickly they'll get their initial investment back, and what the exit strategy is.' The ABC's of Writing Winning Business Plans reveals the strategies for preparing winning plans for both business and real estate ventures. Clearly written and featuring real life illustrative stories, The ABC's of Writing Winning Business Plans provides the necessary information to prepare a winning plan."--Garrett Sutton, Esq. Rich Dad's Advisor and author of the bestseller Own Your Own Corporation. The ABC's of Writing Winning Business Plans illustrates how to: * Focus your vision for the business * Format your plan to impress * Use your business plan as a tool * Deal with competition * Attract the funding you need * Identify strengths and weaknesses * Draft a plan for real estate * Understand your financials.

This book will teach you how to: • Achieve wealth and cash flow through real estate • Find property with real potential • Show you how to unlock the myths that are holding you back • Negotiating the deal based on the numbers • Evaluate property and purchase price • Increase your income through proven property management tools

So you've made your real estate investment...and now the question is: How are you going to make it profitable? How will you maximize its potential and make it grow in value? One word: Management. Hundreds of thousands know bestselling author Ken McElroy as a real estate investment tycoon. In this book, Ken reveals the key to his success: Exceptional property management. He teaches you the most important principles and keys to achieving success where others fail. THE ABC'S OF PROPERTY MANAGEMENT tells readers: How to decide when to manage your property and when to hire someone to do it How to implement the right systems and structures for your investment How to manage and maximize cash flow What to expect: A month in the life of an owner-manager How to find the right property manager (and avoid the wrong ones) How to assemble a superior management team

Every great team, culture, society, religion or business that has endured time, adversity and challenge has always had one thing in common: a set of simple but powerful rules that govern the internal behaviors and expectations of that group. It is called The Code of Honor. We hear of these Codes when we think of things like The Ten Commandments, the Marine Corps or the Constitution. Yet if sales is the number one skill in business, number two has to be the ability to bring ordinary people together to build a championship team. This does not happen by chance or by the simple accumulation of talent. The Code is the core ingredient to creating winning organizations. The book is a step-by-step guide for any individual, group or company to actually create a Code of Honor specific to their team. The Rich Dad Poor Dad Advisor series was designed as a "how-to" series to empower individuals to succeed in the world of business and finance. "Team Code of Honor" is critical to this series because its processes bridge all facets of business, investment, entrepreneurship and even personal life. The book explains through graphic examples, stories and numerous case studies how a Code or set of rules is created, maintained, enforced and used for rapid and controlled growth of any entity. The book is designed as an operating manual for putting any business team together. It steps you all the way from properly choosing players, to creating the Code, to increasing performance and to winning. Each chapter gives the team specific assignments and examples so that by the time you have completed the book, your Code is in place and your team is operating at a true championship level.

If you're interested in real estate investing, you may have noticed notice the lack of coverage it gets in mainstream financial media, while stocks, bonds, and mutual funds are consistently touted as the safest and most profitable ways to invest. According to real estate guru Ken McElroy, that's because financial publications, tv and radio programs make the bulk of their money from advertising paid for by the very companies who provide such mainstream financial services. On the other hand, real estate investment is something you can do on your own--without a large amount of money up front! Picking up where left off in the bestselling The ABC's of Real Estate Investing, McElroy reveals the next essential lessons and information that no serious investor can afford to miss. Building on the foundation of real estate investment 101, McElroy tells readers: How to think--and operate--like a real estate mogul "The Top Ten Real Estate Markets to Watch" How to identify and close expert deals Why multifamily housing is the best real estate investment

out there How to surround yourself with a team that will help maximize your money How to avoid paying thousands in taxes by structuring property sales wisely Important projections about the future of real estate investment And more.

Many Americans dream of financial freedom, but they're stuck in dead-end jobs and don't know how to get there. You don't need to be one of them. If you invested \$35,000 in the stock market today, it could take 52 years for that investment to grow to \$1 million. But if you invested that same amount into one single-family \$140,000 rental property, it would only take 19 years. With just two rental properties, you could generate \$417,000 in profit in just 10 years. Skeptical? Good, because that's the first sign of a smart investor. This book will tackle that skepticism head on... and give you confidence and a path to financial freedom. THIS BOOK WILL TEACH YOU HOW TO: - Secure your investment money - Find your ideal market--and a positive-cash-flow property - Efficiently manage your property - Handle your record keeping - Boost revenues and cut costs - File your taxes using a step-by-step process - Build your real estate portfolio

An all-time bestseller, Dolf de Roos's classic Real Estate Riches shows you how to find great deals and make great profits in the real estate market. You'll learn why real estate is such a reliable moneymaker and how to achieve the biggest return possible on your investment. Full of time-honored wisdom, proven tactics, and quick-and-easy tips, this book shows you how to find the best properties with the most potential, analyze deals, negotiate and submit offers, effectively manage properties, and dramatically increase the value of your real estate without spending much money. If you want to be your own boss and quit the nine-to-five life, Real Estate Riches shows you how.

Many people have million-dollar ideas. They're confident that their new product or service or innovation will make them rich and that all their dreams will come true. The problem is: Most people don't know how to turn their million-dollar idea into millions of dollars. According to many social scientists, the most important thing in life is a person's social and professional network. In other words, the people around us--our associates, our team, our friends. The people we surround ourselves with--and the people we go to for advice and guidance--can mean the difference between success and failure. And as he taught in Rich Dad Poor Dad, if the people around you have a poor person's mindset, it's likely that you'll be, or stay, poor. Your team, in life and in business, will determine if your million-dollar idea will give you a million-dollar payday. In More Important Than Money, Robert teams up with his most trusted Advisors who contribute not only chapters on the strengths and talents they bring to the team, but offer candid and insightful individual Profiles and excerpts from each of the 14 Rich Dad Advisor Series books. Readers will meet all of Robert's Rich Dad Advisors and learn why they are among his most valuable assets.

Tax-Free Wealth is about tax planning concepts. It's about how to use your country's tax laws to your benefit. In this book, Tom Wheelwright will tell you how the tax laws work. And how they are designed to reduce your taxes, not to increase your taxes. Once you understand this basic principle, you no longer need to be afraid of the tax laws. They are there to help you and your business—not to hinder you. Once you understand the basic principles of tax reduction, you can begin, immediately, reducing your taxes. Eventually, you may even be able to legally eliminate your income taxes and drastically reduce your other taxes. Once you do that, you can live a life of Tax-Free Wealth.

"I've set up my corporation. Now what do I do?" All too often business owners and real estate investors are asking this question. They have formed their protective entity – be it a corporation, LLC or LP – and don't know what to do next. "Run Your Own Corporation" provides the solution to this very common dilemma. Breaking down the requirements chronologically (ie the first day, first quarter, first year) the book sets forth all the tax and corporate and legal matters new business owners must comply with. Written by Rich Dad's Advisor Garrett Sutton, Esq., who also authored the companion edition "Start Your Own Corporation", the book clearly identifies what must be done to properly maintain and operate your corporation entity. From the first day, when employer identification numbers must be obtained in order to open up a bank account, to the fifth year when trademark renewals must be filed, and all the requirements in between, "Run Your Own Corporation" is a unique resource that all business owners and investors must have. Rich Dad/Poor Dad author Robert Kiyosaki states, "Run Your Own Corporation is the missing link for most entrepreneurs. They've set up their entity, but don't know the next steps. Garrett Sutton's book provides valuable information needed at the crucial start up phase of operations. It is highly recommended reading." When "Start Your Own Corporation" is combined with "Run Your Own Corporation" readers have a two book set that offers the complete corporate picture.

An extraordinary collection of business success stories--all applying the principles from the #1 "New York Times" bestseller "Rich Dad Poor Dad."

Deceptive misinformation comes at us for many reasons. A key one is to steal our assets. We are free to communicate and stay connected in many ways. This great benefit, however, is now abused by criminal elements to take and defraud, bringing shame on trusting souls. The wreckage wrought by cyber criminality is not only financial but highly emotional. Lives are lost to depression and suicide. Don't let this happen to you or your family. Scam Proof Your Assets: Guarding Against Widespread Deception gives you the tools and context for protecting yourself. Unlike other sources, Scam Proof Your Assets teaches you the patterns to look for, including greed and fear, 'expert' positioning and charm as manipulation. With knowledge comes self-defense. Scam Proof Your Assets also keenly analyzes the marks that criminals target, which include the well educated and normally skeptical. If you think you'd never be a target, think again. Everyone needs the strategies set forth in this book. Now and into the future you must keep your guard up against the relentless predators' assault. Get your guard up with Scam Proof Your Assets.

Social Entrepreneur is a book about how two ordinary people turn a huge social problem into a solution, not only for themselves but for thousands of others. From Nightclub Owner (Josh) and Law Enforcement Officer (Lisa) to Social Entrepreneurs of Journey Healing Centers (accredited private drug and alcohol treatment centers). They turned their lives around and are building businesses that bring

families back together again (by using the Rich Dad principles). Businesses are evolving to a higher purpose, the why we do what we do. Like the movements across the world and in our own backyards (occupy wall street) people want purpose in their lives. They want to be a positive contribution. We are in the next Mega Trend of a social movement.

From the #1 bestselling author of "Rich Dad, Poor Dad" comes the ultimate guide to real estate--the advice and techniques every investor needs to navigate through the ups, downs, and in-betweens of the market.

For years, Robert Kiyosaki has firmly believed that the best investment one can ever make is in taking the time to truly understand how one's finances work. Too many people are much more interested in the quick-hitting scheme, or trying to find a short-cut to real wealth. As Kiyosaki has preached over and over again, one has to truly understand the process of how money works before one can start out on trying to escape the daily financial Rat Race. Now, in this latest book in the popular Rich Dad Poor Dad series, Kiyosaki lays out his 5 key principles of Financial Intelligence for all to understand. In INCREASE YOUR FINANCIAL IQ, Kiyosaki provides real insights on these key steps to wealth:

- o How to increase your money -- how to assess what you're really worth now, what your prospects are, and how to start mapping out your financial future.
- o How to protect your money -- for better or for worse, taxes are a way of life. Kiyosaki shows you that "it's not what you make....it's what you keep."
- o How to budget your money -- everybody wants to live large, but you have to learn how to live within your budget. Kiyosaki shows you how you can.
- o How to leverage your money -- as you build your financial IQ, knowing how to put your money to work for you is a crucial step.
- o How to improve your financial information -- Kiyosaki shows you how to accelerate your wealth as you learn more and more.

In difficult times, debt can be a matter of life and death, happiness and despair. Controlling your debt can bring order and calm. Mastering debt can bring wealth and success. As bestselling Rich Dad/Poor Dad author Robert Kiyosaki says, "Good debt makes you rich and bad debt makes you poor." The ABCs of Getting Out of Debt provides the necessary knowledge to navigate through a very challenging credit environment. A Rich Dad's Advisor and best selling author of numerous business books, Garrett Sutton, Esq. clearly writes on the key strategies readers must follow to get out of debt. Unlike other superficial offerings, Sutton explores the psychology and health effects of debt. From there, the reader learns how to beat the lenders at their own game, and how to understand and repair your own credit. Using real life illustrative stories, Sutton shares how to deal with debt collectors, avoid credit scams, and win with good credit. "The reason Garrett Sutton's book is so important is that like it or not, debt is a powerful force in our world today. The financially intelligent are using debt to enrich themselves while the financially uneducated are using debt to destroy their lives."- Robert Kiyosaki The times call for a book that offers hope and education on mastering credit and getting out of debt.

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